

February 2024

**Mark For:** \_\_\_\_\_  
 Date: \_\_\_\_\_  
 Dealer Acct #: \_\_\_\_\_  
 Dealer: \_\_\_\_\_  
 Dealer Contact: \_\_\_\_\_  
 Dealer Address: \_\_\_\_\_  
 Dealer City: \_\_\_\_\_ Prov: \_\_\_\_\_ PC: \_\_\_\_\_  
 Dealer Phone: ( ) \_\_\_\_\_ Fax: ( ) \_\_\_\_\_  
 Confirmation Email: \_\_\_\_\_  
 Confirm Via:  Fax  Email

**Submitting for:**  Quote  Order  
 PO#: \_\_\_\_\_

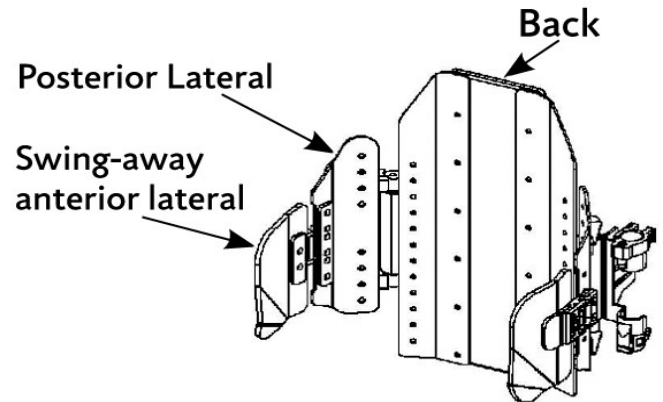
**ADDITIONAL SHIPPING INFORMATION**

Ship To: \_\_\_\_\_  
 Attention: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 Ship To City: \_\_\_\_\_ Prov: \_\_\_\_\_ PC: \_\_\_\_\_  
 Ship To Phone: ( ) \_\_\_\_\_ Fax: ( ) \_\_\_\_\_

**STEP 1 - Select Seat Back**

Encompass Backrest			
Option #	Definition	Price	
<input checked="" type="checkbox"/> SBK90XX	Solid Back Package	\$859	
<i>Select Size</i>			
<input type="checkbox"/> ENC1000	18" Tall or Less	\$428	
<input type="checkbox"/> ENC1010	Greater than 18" Tall	\$428	
<input type="checkbox"/> ENC1500	Removable Encompass Mounting Hardware	\$296	
<input type="checkbox"/> HR0001	Universal Headrest Adapter Plate	\$135	

Back sizes available in 1" increments only. Standard foam is 1" High Resiliency. Cover is black Air Exchange/contact surface; Dartex/non-contact surface. No additional upholstery options are available.



Shown without Foam or Cover

Width Dimensions							
<i>Wheelchair width determines correct selection of back, which is sized to fit between uprights.</i>							
<input type="checkbox"/> 14"	<input type="checkbox"/> 15"	<input type="checkbox"/> 16"	<input type="checkbox"/> 17"	<input type="checkbox"/> 18"	<input type="checkbox"/> 19"	<input type="checkbox"/> 20"	<input type="checkbox"/> 21"
<input type="checkbox"/> 22"	<input type="checkbox"/> 23"	<input type="checkbox"/> 24"	<input type="checkbox"/> 25"				

Height Dimensions							
<input type="checkbox"/> 12"	<input type="checkbox"/> 13"	<input type="checkbox"/> 14"	<input type="checkbox"/> 15"	<input type="checkbox"/> 16"	<input type="checkbox"/> 17"	<input type="checkbox"/> 18"	<input type="checkbox"/> 19"
<input type="checkbox"/> 20"	<input type="checkbox"/> 21"	<input type="checkbox"/> 22"	<input type="checkbox"/> 23"	<input type="checkbox"/> 24"	<input type="checkbox"/> 25"	<input type="checkbox"/> 26"	<input type="checkbox"/> 27"
<input type="checkbox"/> 28"							

Encompass Sizing Guide						
Wheelchair Width	Lateral Size(s) (Standard)	Overall Back Width (w/o Laterals)	Overall Back Width with Posterior Laterals		Patient Thoracic Width Using Swing-Away Laterals	
			Minimum	Maximum	Minimum	Maximum
14	Small	7.2	8.5	14	7.5	13.5
15	Small	8.2	9.5	15	8.5	14.5
16	Small	9.2	10.5	16	9.5	15.5
17	Med-Small	10.2	11.5	17	10.5	16.5
18	Med-Small	11.2	12.5	18	11.5	17.5
19	Med-Small	12.2	13.5	19	12.5	18.5
20	Med-Large	13.2	14.5	20	13.5	19.5
21	Med-Large	14.2	15.5	21	14.5	20.5
22	Med-Large	15.2	16.5	22	15.5	21.5
23	Large	16.2	17.5	23	16.5	22.5
24	Large	17.2	18.5	24	17.5	23.5
25	Large	18.2	19.5	25	18.5	24.5

## STEP 2 - Select Foam Modification

Foam Modifications to Back section are in addition to the 1/2" closed cell base layer. Recommended total foam thickness is 2" including base layer.

T-Foam			
<input type="checkbox"/>	ENCFOAMT1	1" T-Foam	\$106
<input type="checkbox"/>	ENCFOAMT1.5	1.5" T-Foam	\$131
<input type="checkbox"/>	ENCFOAMT2	2" T-Foam	\$148
<input type="checkbox"/> X-Soft (Yellow) <input type="checkbox"/> Soft (Pink) <input type="checkbox"/> Medium (Blue)			

Sunmate Foam			
<input type="checkbox"/>	ENCFOAMSM1	1" Sunmate Foam	\$119
<input type="checkbox"/>	ENCFOAMSM1.5	1.5" Sunmate Foam	\$117
<input type="checkbox"/>	ENCFOAMSM2	2" Sunmate Foam	\$133
<input type="checkbox"/> Soft <input type="checkbox"/> Med. Soft <input type="checkbox"/> Medium <input type="checkbox"/> Firm			

Gel			
<input type="checkbox"/>	ENCFOAMG.5	1/2" Gel	\$245
<input type="checkbox"/>	ENCFOAMG1	1" Gel	\$245
<input type="checkbox"/>	ENCFOAMGC	1/2" Cubed Gel	\$245

Additional Foam			
<input type="checkbox"/>	ENCFOAMX.5	Add HR Foam per 1/2" Inches X \$25 =	\$34
<input type="checkbox"/>	ENC5000	F.I.P. Kit	\$560

<b>SUBTOTAL OF SECTION 2: FOAM MODIFICATION</b>
\$ _____

## STEP 3 - Select Laterals

Foam Modifications Laterals are in addition to the 1/2" closed cell base layer. Recommended total foam thickness is 1" including base layer.

### STEP 3A - Posterior Laterals

A. Posterior (POS) Laterals - LEFT ONLY			
<input type="checkbox"/>	ENC2010L-RT	LEFT SM 9.5"H X 3.25"D	\$162
<input type="checkbox"/>	ENC2020L-RT	LEFT MED-SM 10.5"H X 3.5"D	\$185
<input type="checkbox"/>	ENC2030L-RT	LEFT MED-LG 11.25"H X 3.5"D	\$185
<input type="checkbox"/>	ENC2040L-RT	LEFT LG 11.75"H X 3.5"D	\$146
<input type="checkbox"/>	ENC2099L-RT	LEFT Personalized POS Lateral	QUOTE
	Height	Depth	

Notes:

A. Posterior (POS) Laterals - RIGHT ONLY			
<input type="checkbox"/>	ENC2010R-RT	RIGHT SM 9.5"H X 3.25"D	\$162
<input type="checkbox"/>	ENC2020R-RT	RIGHT MED-SM 10.5"H X 3.5"D	\$185
<input type="checkbox"/>	ENC2030R-RT	RIGHT MED-LG 11.25"H X 3.5"D	\$185
<input type="checkbox"/>	ENC2040R-RT	RIGHT LG 11.75"H X 3.5"D	\$146
<input type="checkbox"/>	ENC2099R-RT	RIGHT Personalized POS Lateral	QUOTE
	Height	Depth	

Notes:

<b>SUBTOTAL OF SECTION 3A: POS LATERALS</b>
\$ _____

### STEP 3B - Swing Away Laterals

B. Swing-Away Anterior (S/A) Laterals - LEFT ONLY			
<i>Must select POS Lateral, same size (SM - LG) recommended</i>			
<input type="checkbox"/>	ENC2510L-RT	LEFT SM 6.25"H X 3.75"D	\$333
<input type="checkbox"/>	ENC2520L-RT	LEFT MED-SM 6.75"H X 4.25"D	\$376
<input type="checkbox"/>	ENC2530L-RT	LEFT MED-LG 7.25"H X 4.75"D	\$375
<input type="checkbox"/>	ENC2540L-RT	LEFT LG 7.75"H X 5.25"D	\$297
<input type="checkbox"/>	ENC2599L-RT	LEFT Personalized POS Lateral	QUOTE
	Height	Depth	

Notes:

B. Swing-Away Anterior (S/A) Laterals - RIGHT ONLY			
<i>Must select POS Lateral, same size (SM - LG) recommended</i>			
<input type="checkbox"/>	ENC2510R-RT	RIGHT SM 6.25"H X 3.75"D	\$333
<input type="checkbox"/>	ENC2520R-RT	RIGHT MED-SM 6.75"H X 4.25"D	\$376
<input type="checkbox"/>	ENC2530R-RT	RIGHT MED-LG 7.25"H X 4.75"D	\$375
<input type="checkbox"/>	ENC2540R-RT	RIGHT LG 7.75"H X 5.25"D	\$297
<input type="checkbox"/>	ENC2599R-RT	RIGHT Personalized POS Lateral	QUOTE
	Height	Depth	

Notes:

<b>SUBTOTAL OF SECTION 3B: S/A LATERALS</b>
\$ _____

## STEP 4 - Calculate Component Prices

### 4A. Base Package Price (Section 1+2)

Back Package (SBK90XX)	\$859
<b>ENTER Foam Mod. (Subtotal - Step 2)</b>	\$
<b>TOTAL</b>	\$

### 4B. Laterals Price (Section 3A+3B)

<b>ENTER POS Lateral (Subtotal - 3A)</b>	\$
<b>ENTER S/A Lateral (Subtotal - 3B)</b>	\$
<b>TOTAL</b>	\$

### GRAND TOTAL

4A. Back Package Price	\$
4B. Laterals Price	\$
<b>GRAND TOTAL</b>	\$

#### NOTES



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